HORIZON3

# Metrics that *matter*

## Are we becoming harder to attack?

Vulnerability counts, closed tickets, and remediation SLAs show what teams have done. They cannot, by themselves, prove that the environment became harder to attack.

**Vulnerable does not always equal exploitable.** | **Exploitable does not always equal impact.**

**You start measuring the effectiveness of your continuous Exposure Management program by starting with the impact attackers can achieve.**

1

### Attack paths and impacts

Track proven attack paths across testing cycles and their consequences for critical systems, sensitive data, and business operations.

**Are proven attack paths and their impacts decreasing?**

### Speed of impact reduction

Measure the time from validation to mitigation, remediation, and verification that the original impact is no longer achievable.

**How long does it take to eliminate the proven impact?**

2

3

### Verification coverage

Measure the percentage of reported remediations retested and proven to eliminate the original impact.

**What share of completed work has been proven effective?**

### Recurrence

Track how often previously eliminated attack paths or impacts return as the environment changes.

**Do verified improvements hold over time?**

4

### Continuously *improve* your Exposure Management program

Use each cycle's evidence to refine scope and priorities, address recurring conditions, and test again.

Discover → Validate → Prioritize → Remediate → Verify → Repeat

**Want to see how to measure metrics that matter in action?**

Get a demo from our team.