

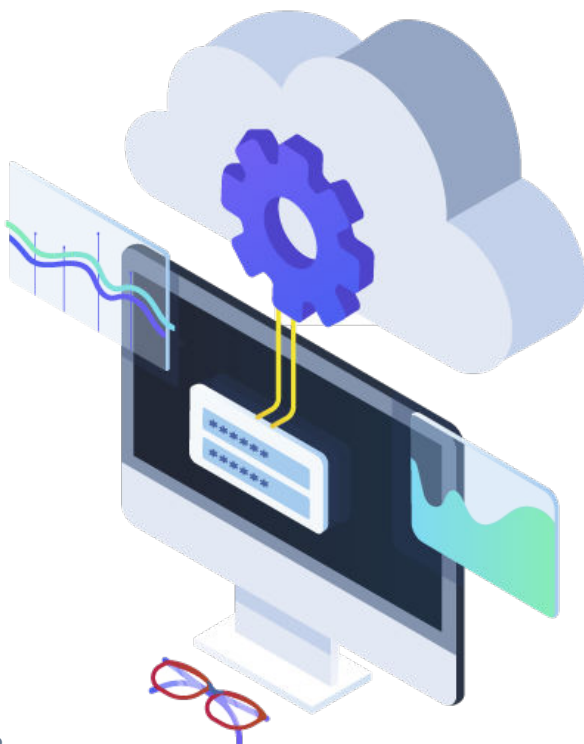
Six Reasons Why NodeZero® Represents the Future of Risk Assessments

Transforming Cybersecurity with Continuous, Actionable Risk Assessments

For years, human-led pentests have served as the cornerstone of cyber risk assessments, providing organizations with a snapshot of vulnerabilities, systemic weaknesses, and risks. While effective in the past, these methods are increasingly resource-intensive, costly, and limited in scope.

As digital infrastructures grow more complex and cyber threats become more sophisticated, traditional, periodic pentests fail to deliver the continuous, adaptive intelligence necessary to protect today's interconnected environments. Relying on annual or infrequent assessments leaves organizations vulnerable to emerging threats, increasing the risk of costly breaches and compliance failures.

This white paper explores the six key shortcomings of traditional pentesting and demonstrates how NodeZero® directly addresses these challenges. Designed to support organizations of all sizes, NodeZero enables security teams to adopt a continuous, offense-driven approach to risk assessment—ensuring effective, accessible security for both the public and private sectors.



Traditional pentests are defined as being primarily human operated, where certified pentesting experts use a list of scanning, hacking, and exploit tools to attack IT infrastructure to discover vulnerabilities and weaknesses.

The Evolution from Traditional to Autonomous Pentesting

Historically, organizations hired traditional pentesting firms or consultants to identify vulnerabilities and weaknesses, aiming to thoroughly assess their cyber risk. However, this approach comes with significant challenges. The global shortage of skilled penetration testers has left many organizations struggling to find the necessary expertise. Most experienced pentesters require at least a decade of hands-on experience and multiple certifications, including:

- Certified Ethical Hacker (CEH)
- Licensed Penetration Tester Master (LPT)
- Offensive Security Certified Professional (OSCP)
- GIAC Penetration Tester (GPEN)
- CREST Registered Penetration Tester (CRT)

Beyond the skills shortage, traditional pentesting is expensive, limited in scope, and lacks the persistence needed to assess continuously evolving attack surfaces. Traditional testing schedules create a dangerous false sense of security, as any change in the environment can render previous pentest results outdated.

NodeZero introduces a transformative approach using autonomous pentesting. By continuously leveraging safe, real-world exploits and attacker tactics, techniques, and procedures (TTPs), NodeZero provides continuous, actionable insights while prioritizing vulnerabilities based on their exploitability. This empowers organizations to maintain a proactive, resilient security posture that is continuously tested and validated, enabling security teams to focus on remediation with confidence.

The Limitations of Traditional Pentesting

Traditional pentests are resource-intensive, costly, and limited in scope, often failing to account for newly disclosed vulnerabilities, misconfigurations, or evolving attack surfaces. Key limitations include:



Lack of Continuity: Traditional pentests are periodic, leaving gaps in security coverage as environments evolve.



Resource Intensive: Manual testing is costly and labor-intensive, often requiring specialized skills and significant time investment.



Limited Scope and Scalability: Traditional tests typically focus on critical systems, leaving other areas untested, resulting in blind spots.



Static Reporting: Reports are static and quickly become outdated, providing no real-time insights into risk exposure.



Ineffective Remediation Guidance: Findings often lack actionable context, making it difficult for security teams to prioritize remediation efforts.



How to **Overcome** the Limitations of Traditional Pentesting

NodeZero overcomes the limitations of traditional pentesting by delivering continuous, autonomous security assessments that adapt to dynamic environments. It provides real-time, actionable intelligence across internal, external, cloud, and Kubernetes environments, enabling organizations to:



Continuously Assess and Validate Security Postures:
Real-time assessments ensure that organizations remain protected against emerging threats.



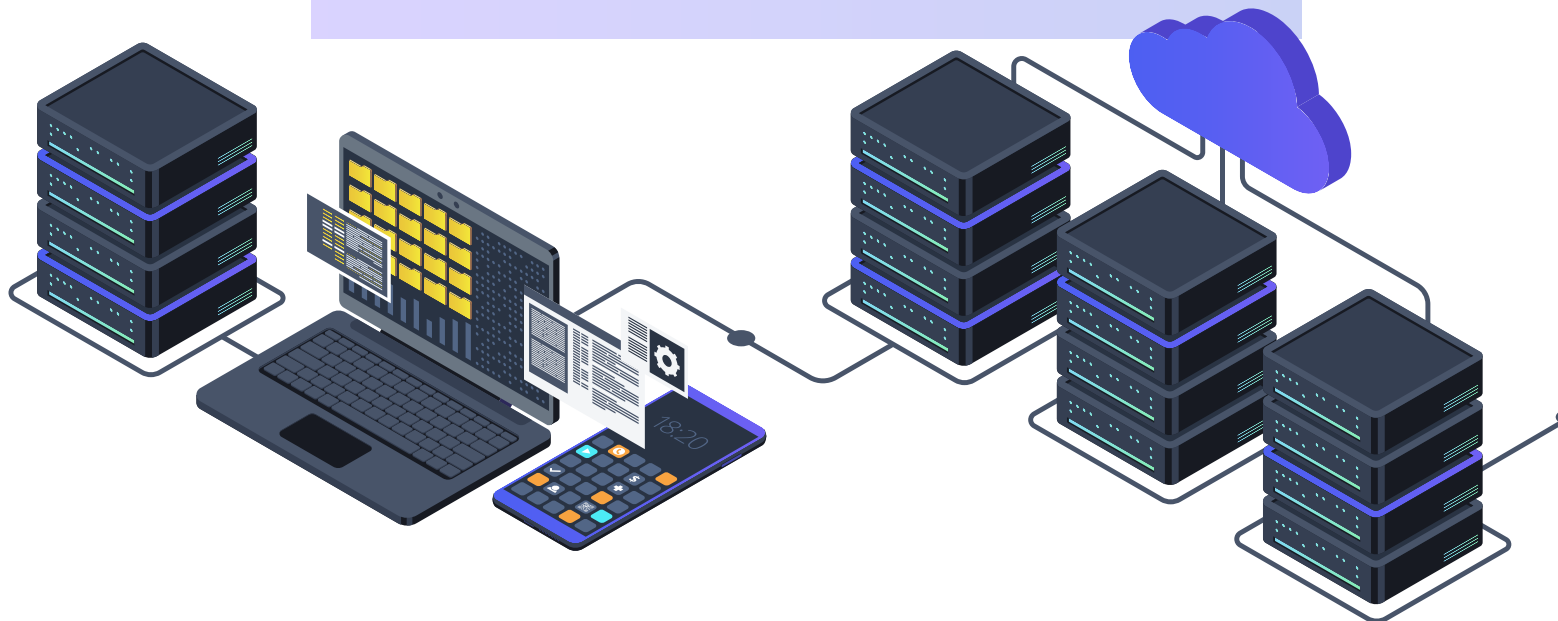
Automate and Scale Security Testing:
NodeZero is cloud-based and production-safe, allowing assessments to be conducted at scale without disrupting operations.



Prioritize Exploitable Vulnerabilities:
By focusing on exploitability and business impact, NodeZero provides actionable insights for faster remediation.



Deliver Real-Time, Insight-Driven Reporting:
Continuous metrics enable leadership to make informed strategic decisions about resource allocation and risk management.



Six Reasons Why NodeZero is the Future

1. Continuous Internal Pentesting

Traditional internal pentests provide only a point-in-time snapshot of vulnerabilities, leaving organizations exposed to threats that emerge between assessments. This approach fails to account for new misconfigurations, newly disclosed software vulnerabilities, or evolving attack paths.

NodeZero continuously identifies emerging weaknesses, including misconfigurations, privilege escalation paths, and gaps in security controls. It dynamically adapts to changes in the environment, ensuring ongoing validation of fixes. This continuous approach empowers security teams to uncover hidden attack paths, prioritize critical vulnerabilities, and maintain an adaptive internal security posture.

2. Dynamic External Pentesting

Periodic external pentests become obsolete as attack surfaces evolve. New assets, shadow IT, and unpatched systems can introduce critical vulnerabilities that remain undetected for months. Traditional assessments provide a limited view, leaving organizations blind to newly exposed attack vectors.

NodeZero continuously monitors the external attack surface using advanced asset discovery and passive enumeration techniques. It dynamically identifies external assets, open ports, misconfigurations, and unpatched systems, delivering real-time intelligence on exposed attack vectors. By emulating real-world attacker tactics, NodeZero provides an adversary's perspective on security gaps, enabling organizations to prioritize and mitigate critical vulnerabilities before they can be exploited.

3. Comprehensive Cloud Pentesting

Cloud environments are dynamic and complex, requiring continuous security validation. Traditional pentests struggle to keep up with the rapid changes and complexities of cloud infrastructure, often overlooking critical misconfigurations, overly permissive identity controls, and privilege escalation risks.

NodeZero seamlessly integrates with cloud platforms like AWS, Azure, and Google Cloud. It continuously monitors for vulnerabilities unique to cloud infrastructures, including misconfigurations and privilege escalation risks. NodeZero's cross-platform testing highlights interconnected attack paths and misconfigurations, enabling organizations to proactively secure cloud workloads and maintain compliance.

4. Kubernetes Cluster Pentesting

Containerized applications and Kubernetes environments introduce new attack vectors that traditional pentests are not designed to address. Kubernetes deployments are highly dynamic, with rapid scaling, frequent configuration changes, and runtime complexities.

NodeZero delivers continuous assessments for Kubernetes clusters, uncovering real-time vulnerabilities. It identifies exploitable weaknesses, traces attack paths, and demonstrates how attackers could exploit containerized environments. With support for managed platforms like AWS EKS, Google GKE, and Azure AKS, NodeZero ensures comprehensive coverage for securing Kubernetes infrastructures.

5. NodeZero Tripwires™ for Real-Time Threat Detection

Traditional pentests are limited to point-in-time assessments, leaving organizations blind to adversarial activity that targets unpatched systems between testing cycles. This creates a dangerous visibility gap, increasing the risk of undetected breaches.

NodeZero Tripwires close this gap by deploying deception decoys along known attack paths during pentests. These decoys mimic valuable assets, luring attackers to engage with them. When triggered, NodeZero Tripwires instantly alerts security teams to unauthorized access attempts, credential abuse, or lateral movement. This proactive threat detection enables organizations to catch adversaries in the act, preventing attacks from escalating.

6. Actionable Intelligence Through NodeZero Insights™

Traditional pentests generate static reports that quickly become outdated and lack prioritization, making it difficult for security teams to focus on the most critical risks. This reactive approach delays decision-making and increases risk exposure.

NodeZero Insights transforms raw vulnerability data into actionable intelligence, prioritizing vulnerabilities by exploitability and business impact. It delivers real-time metrics on Mean Time to Mitigate (MTTM) and Mean Time to Remediate (MTTR), empowering security teams to address the most critical threats first. The 1-Click Verify feature allows rapid retesting of fixes, ensuring continuous security validation.



Transform Your Risk Assessments by Making Them **Continuous and Focused**

NodeZero revolutionizes cyber risk assessments by delivering real-time intelligence that adapts to an organization's dynamic attack surface. By integrating **Horizon3.ai's Rapid Response** service, NodeZero empowers organizations to conduct focused tests on critical vulnerabilities, including emerging N-days and zero-days. This allows security teams to quickly determine whether a vulnerability is genuinely exploitable within their specific environment, ensuring that patching efforts are prioritized for the most critical threats.

NodeZero's Rapid Response tests are particularly effective for assessing vulnerabilities listed in the CISA Known Exploited Vulnerabilities (KEV) catalog, enabling organizations to focus remediation on actively exploited risks. This targeted, adaptive approach is ideal for industries with strict compliance requirements, where rapid and frequent security assessments are mandatory.

Unlike traditional testing, NodeZero is cloud-based and production-safe, allowing organizations to run comprehensive assessments on demand or on schedule without disrupting operations.

Case Study: How NodeZero Outperformed a Traditional Pentest at a Media Company

A well-known media company conducted a proof-of-concept (POC) comparison between a traditional manual penetration test and Horizon3.ai's NodeZero. The results clearly demonstrated the superiority of autonomous pentesting across key dimensions, highlighting its transformative impact on modern cybersecurity operations.

Scope and Coverage: Over 3,600 hosts were assessed in under three days, achieving 98% coverage—ensuring no critical vulnerabilities were overlooked. In contrast, the traditional test evaluated only about 600 hosts, leaving significant blind spots and exposing the organization to potential risks.

Speed and Efficiency: Actionable results were delivered within hours, enabling the security team to respond to vulnerabilities in near real-time. This rapid feedback loop significantly reduced the window of risk. Conversely, the traditional test required weeks for preparation and reporting, delaying remediation and increasing exposure to potential threats.

Effort and Resources: With an autonomous, agentless approach, human effort was minimized, allowing the organization to allocate resources more strategically toward remediation and risk reduction. In stark contrast, the traditional test demanded intensive human intervention throughout, consuming

valuable time and resources that could have been directed towards more strategic security initiatives.

Accuracy and Exploitability: Critical vulnerabilities, including BlueKeep and EternalBlue, were accurately identified, focusing exclusively on exploitable risks. This precision prevented wasted remediation efforts. The traditional approach, however, produced considerable noise by flagging non-exploitable issues, leading to resource inefficiencies and potential misprioritization of risks.

Data Insights and Results: During the assessment, 14 file shares containing over two million files, including sensitive data such as SSH and AWS keys, were uncovered—insights completely missed by the traditional test. This level of visibility provided a clear, actionable roadmap for risk mitigation and informed strategic decision-making.

This proof-of-concept comparison demonstrated NodeZero's unmatched speed, scope, accuracy, and actionable intelligence. Real-time insights empowered the media company to close security gaps faster and more efficiently, validating the strategic value of autonomous pentesting over traditional methods.

Conclusion

Horizon3.ai's NodeZero marks a fundamental shift from traditional pentesting to autonomous, offense-driven cyber risk assessments. In today's rapidly evolving threat landscape, static, point-in-time assessments are no longer sufficient. NodeZero empowers organizations to stay ahead of attackers by continuously identifying and mitigating exploitable vulnerabilities using real-world adversarial tactics.

For organizations implementing Continuous Threat Exposure Management (CTEM), Attack Surface Management (ASM), or aligning with evolving security frameworks, NodeZero is the new standard for real-time, adaptive cyber risk assessments. By continuously adapting to changing attack surfaces and leveraging offensive tactics, NodeZero transforms cybersecurity into a proactive, scalable defense strategy.

This whitepaper equips security leaders with the insights needed to move beyond outdated pentests and adopt NodeZero's continuous, autonomous approach. Organizations that embrace this model will enhance their ability to identify and mitigate risks in real time, achieving a proactive security posture that keeps them one step ahead of emerging threats.



► To learn how NodeZero can help secure your business, schedule a demo today.

<https://www.horizon3.ai/demo>

